

GLOBAL SITE VISIT REPORT

TARGET COMPANY NAME:
ABC SAMPLE COMPANY

TARGET ADDRESS:
No. 123, Jalan Xyz 1/5, Kawasan Industri ABC,
Iskandar Puteri, Johor, 79200, Malaysia

STATUS:

- Active at the target address

REPORT DATE:
January 16th, 2025

**EXPRESS
DELIVERY**



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SITE VISIT COMMENTARY

TARGET ADDRESS' CONDITIONS

- On 14-01-2025, an attempt to connect with the subject company at +60xxx was made, Mr. Jimmy, Subject company's staff, confirmed that subject company's main operating address is at No. 123, Jalan Xyz 1/5, Kawasan Industri ABC, Iskandar Puteri, Johor, 79200, Malaysia. He deferred the site visit and provided email ID at abc@abc.com for further connection.
- On 15-01-2025, 10:49 AM local time, Confirmis' site verifier arrived at No. 123, Jalan Xyz 1/5, Kawasan Industri ABC, Iskandar Puteri, Johor, 79200, Malaysia, according to the address confirmed by the subject company. It was revealed that the address is located in an industrial area. The traffic was relatively convenient, and there are many local businesses located in the same area.
- The building is very well monitored with 4 CCTVs.

SITE VISIT COMMENTARY

SUBJECT'S OPERATIONS STATUS

- Subject's nameplate/Signboard Yes No
- Lighting from subject's premise Yes No
- Sounds from subject's premise Yes No
- Vehicles/Personnel access Yes No
- Employees working on site Yes No

Confirmis' site verifier visited the target address and revealed that there was signage indicating the presence of subject company. Ms. Jane Doe, Material Controller Manager, confirmed that the subject company is active in operations. She mentioned that the premises serve as head office, factory, and warehouse.

During the site visit, there were around 50 employees working at the target address. Many boxes were displayed in the warehouse. Confirmis' site verifier received permission from Ms. Jane Doe to take interior pictures of the target address.

Based on the above situation, it can be confirmed that the subject company is located at No. 123, Jalan Xyz 1/5, Kawasan Industri ABC, Iskandar Puteri, Johor, 79200, Malaysia, and is active in operations.

SITE VISIT COMMENTARY

LINE OF BUSINESS

Ms. Jane Doe, Material Controller Manager, shared that subject company is engaged in manufacturing and trading packaging materials, such as paper cups and paper bowls.

OTHER FACILITIES and/or BRANCHES

Ms. Jane Doe, Material Controller Manager, added subject company has 1 branch office and 1 warehouse located in the below locations:

Name	Location	Country
Branch Office	Jl. Abc, No. 1, Kuala Lumpur, 12340	Malaysia
Warehouse	Jl. Xyz, No. 2, Sarawak, 30125	Malaysia

BUSINESS SENTIMENT

Ms. Jane Doe, Material Controller Manager, expressed strong optimism for the performance of the packaging industry in Q1 2025. He highlighted the subject company's active engagement in Environmental, Social, and Governance (ESG) initiatives, with a focus on promoting environmental sustainability and social well-being. Additionally, he projected an increase in sales for the upcoming quarter while maintaining the current employee size.

SITE VISIT COMMENTARY

NEGATIVE REMARKS

None observed.

OFFICE OF FOREIGN ASSETS CONTROL (OFAC) SANCTION CHECK

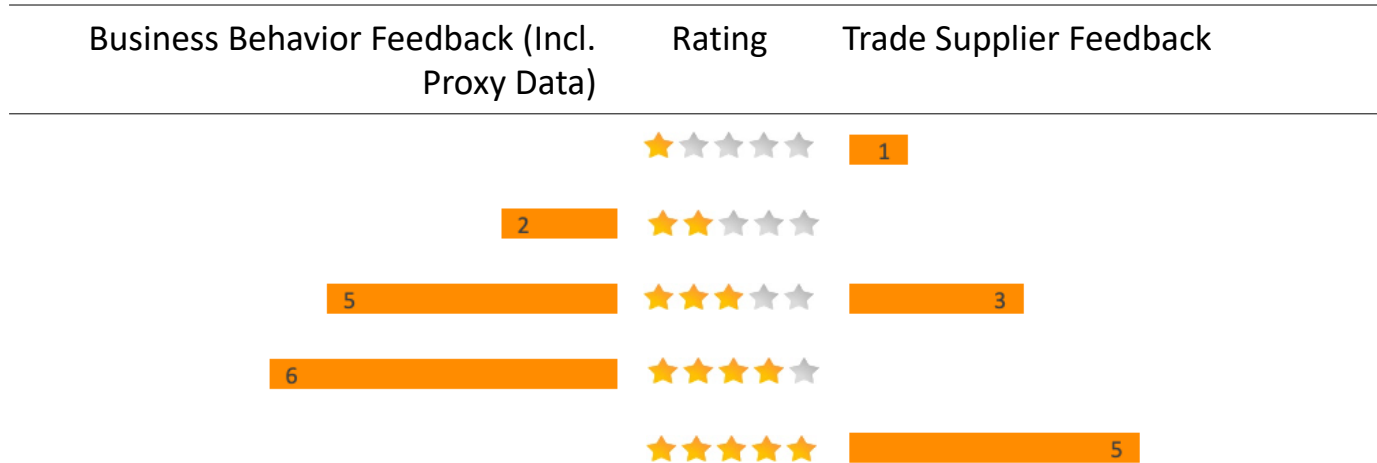
On 16-01-2025, sanction check was conducted and showed subject company, Managing Director, and Key Executive, are NOT included in the sanction list.

ADDITIONAL INFORMATION

Employee size	100
Customers	Corporates, Retailers Abc Llc*
Suppliers	Xyz Pte Ltd*
Main products	Paper packaging materials (paper cups and paper bowls)
Payment method	Bank transfer
Managing Director	Mr. John Doe
Key Executives	Ms. Jane Doe – Material Controller Manager
Contact	Tel: +60xxx Email: abc@abc.com
Working hours at site	08:00 AM – 05:30 PM Mondays-Fridays
Estimated Property Area	20,000 sq ft
Property ownership	Leased
Property occupancy duration	Since 2018

**The information was obtained from Confirmis' global trade database*

PAYMENT/BUSINESS BEHAVIOR DATA



Business Behavior Feedback (Incl. Proxy Data)	Rating	Trade Supplier Feedback
	★☆☆☆☆	Perpetual late payment
Mainly negative feedback	★★☆☆☆	Frequent delay payment, require reminders
Occasionally some negative feedback, overall net positives	★★★☆☆	Occasionally delay payment, no reminders required
Mainly positive feedback	★★★★☆	Always on time payment
	★★★★★	5-star customer, prompt and early payment!

Confirmis' feedback system is designed to capture and aggregate sentiment that reflect the 'behavior' of individual businesses, both from the perspective of customer payment timeliness and comments/feedback gathered on suppliers' quality, such as delivery timeliness and quality of goods sold. An effective feedback system allows users to gain 'experience' insight on businesses.

PAYMENT/BUSINESS BEHAVIOR DATA

Trade Payment Behavior (against selling terms)	Amt (USD)	Prompt	Inconsistent	Slow
	3-digits	2	-	-
	4-digits	1	1	-
	5-digits	5	1	-
	6-digits +	7	-	1
	7-digits +	-	-	-

Customer Feedback		Positive	Neutral	Negative
		2	1	-

From public domain within three months before the investigation date, a customer reported that the call center advised them to bring their old, discontinued camera in for service and confirmed they had the necessary parts after checking the model and serial numbers. However, upon arrival, the service center staff informed them they did not have the parts and could not assist. The staff dismissed the issue, attributing it to a misunderstanding with the call center. This caused frustration and wasted the customer's morning. The customer expressed relief that they have mostly switched to Sony equipment.

One month before the investigation date, another customer reported that they bought a brand-new faulty printer and found the after-sales service extremely disappointing. They were told they had to wait about 10 working days for inspection and had to send the printer to the company's HQ themselves, despite the advertised on-site exchange service. The customer advised others to avoid the brand, suggesting there are much better options available. They rated the service very poorly, calling it "fourth world service".

On 28-11-2024, a direct interview with subject company's customers by Confirmis recorded that one of its customers highly recommended Subject Company as a technology partner due to their remarkable expertise, reliability and commitment to delivering high-quality solutions. Throughout their collaboration, they have consistently demonstrated innovation, meeting deadlines, and exceeding expectations in terms of both deliverables and communication. Subject company's collaborative approach, coupled with customer's dedication to customer satisfaction, makes them an invaluable asset for any organization seeking a trusted and reliable technology partner.

PAYMENT/BUSINESS BEHAVIOR DATA

Supplier Feedback		Positive	Neutral	Negative
		1	-	2

On 27-11-2024, a direct interview with subject company's suppliers by Confirmis recorded several positive feedback about subject company. A supplier shared that subject company is a trusted and a valuable partner to his company. Their staff members are experienced, trustworthy individuals led by a professional management team ensuring that the business is conducted in an ethical, professional and customer-centric manner.

On 28-11-2024, another supplier confirmed that he has known subject company for quite some time and subject company has always been reliable partners with good quality service and timely operational execution.

Current/Former Employee Feedback		Positive	Neutral	Negative
		1	1	-

Ethical & Social Responsibility Feedback		Positive	Neutral	Negative
		1	-	-

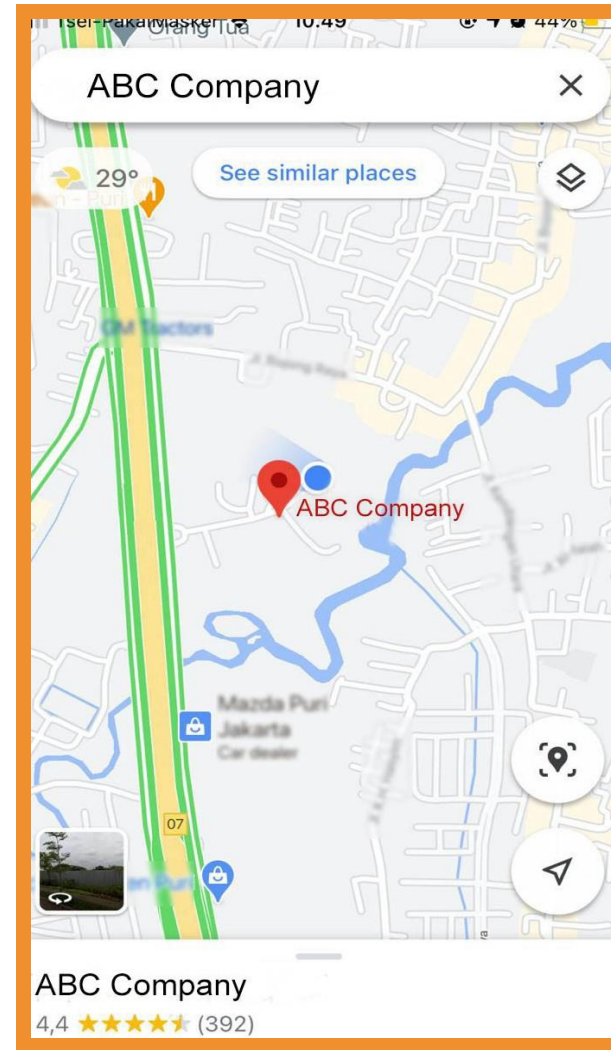
GPS LOCATION MAP



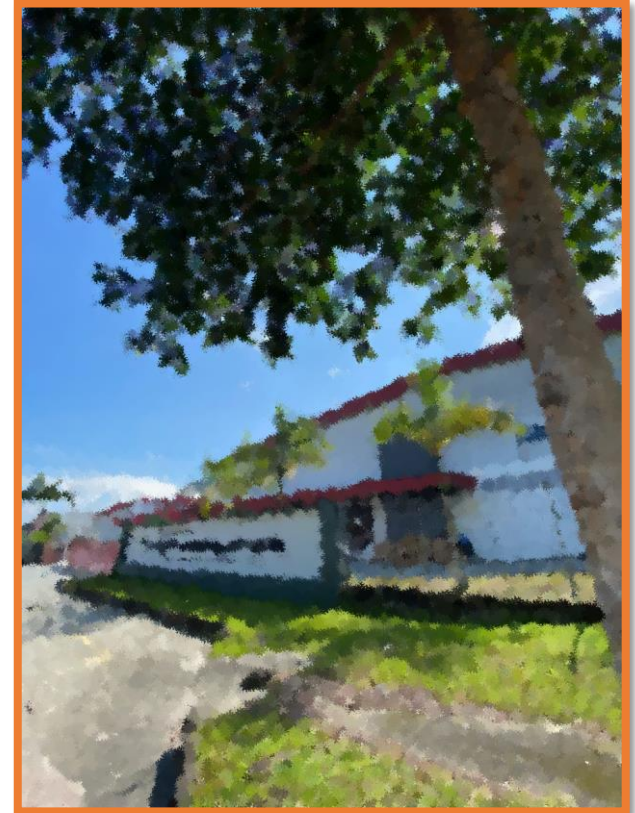
SUBJECT COMPANY



SITE VERIFIERS' LOCATION



01 ■ EXTERNAL BUILDING



02 ▪ BUILDING ENTRANCE



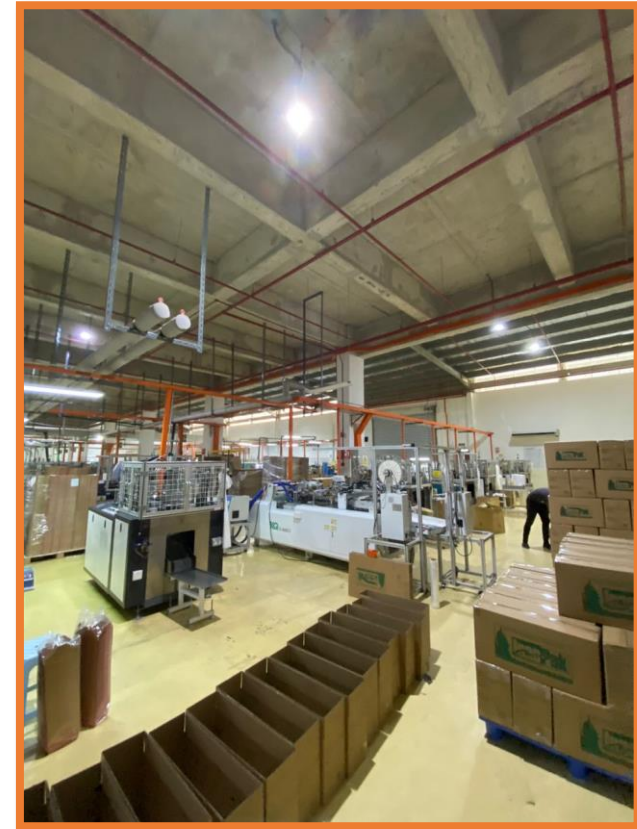
03 ■ SUBJECT COMPANY'S SIGNAGE



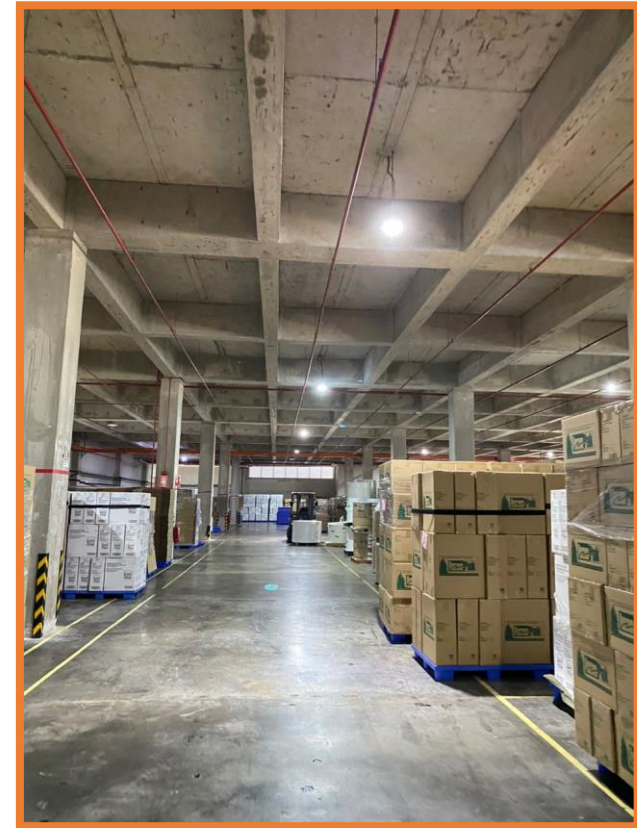
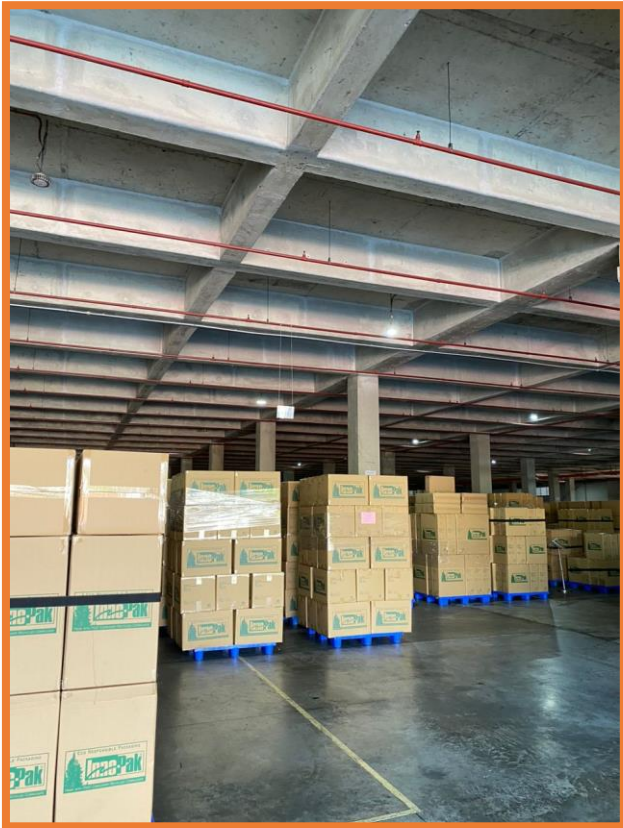
04 ▪ ENVIRONMENT OF THE SUBJECT'S UNIT – OFFICE AREA



04 ▪ ENVIRONMENT OF THE SUBJECT'S UNIT – FACTORY AREA



04 ▪ ENVIRONMENT OF THE SUBJECT'S UNIT – WAREHOUSE AREA



05 ▪ PARKING AREA



**KEY
EXECUTIVE'S
PHOTO**



Ms. Jane Doe – Material Controller Manager

BUSINESS CARD



06 ■ ENVIRONMENT OF THE BUILDING - LEFT SIDE



07 ▪ ENVIRONMENT OF THE BUILDING - RIGHT SIDE



08 ■ SURROUNDING ENVIRONMENT

- PANORAMIC VIEW



08 ■ SURROUNDING ENVIRONMENT



**360°
VIDEO**



EVENTS/HIGHLIGHT

FMM optimistic on Malaysia's economic outlook for 2025

(Source: The Malaysian Reserve, January 14th, 2025)

<https://themalaysianreserve.com/2025/01/14/fmm-optimistic-on-malaysias-economic-outlook-for-2025/>

Malaysia seeks to strengthen economic cooperation with ASEAN members

(Source: Vietnam Plus, January 10, 2025)

<https://en.vietnamplus.vn/malaysia-seeks-to-strengthen-economic-cooperation-with-asean-members-post308066.vnp>

Amir Hamzah: JS-SEZ to drive Malaysia-Singapore growth, unlock billions in economic potential and create 100,000 skilled jobs in 2025

(Source: Malaysmail, January 12, 2025)

<https://www.malaymail.com/news/malaysia/2025/01/12/amir-hamzah-js-sez-to-drive-malaysia-singapore-growth-unlock-billions-in-economic-potential-and-create-100000-skilled-jobs-in-2025/162957>

Malaysia and Singapore agree to launch a special economic zone in a rare move to attract investors

(Source: Ap News, January 07, 2025)

<https://apnews.com/article/malaysia-singapore-special-economic-zone-395344dcc0ecc93b97f8a9dbfc46a1c7>

THANK

YOU

FOR ENQUIRY!